



*"people helping people"*

## **ENROLLMENT BENEFIT REPRESENTATIVE**

### **JOB DESCRIPTION:**

We are seeking an energetic, well-organized individual for a Benefit Representative for our Worksite Enrollment Team. Responsibilities will include the sale of voluntary products/programs to client employees on a one-to-one basis. The individual must follow the prescribed enrollment processes with the highest level of professionalism and achieve specified levels of persistency and quality of production.

### **EDUCATION/WORK EXPERIENCE:**

High school diploma with previous enrollment experience in the insurance industry is a must. The individual should have knowledge of voluntary payroll deductions and products. Must hold a current Life and Health License. The candidate must be organized, enthusiastic and consistently show a positive attitude toward clients, fellow employees and the job requirements. Must have excellent communication skills, strong sales ability and be able to travel extensively. College degree or workplace experience a must. Previous laptop/technical enrollment experience a plus.

We offer a competitive benefits package. Please send resume and salary requirements (**MUST** be included for consideration) to:

**The Farmington Company  
HR Department  
P.O. Box 527  
Farmington, CT 06034**

Or email [hr@farmingtonco.com](mailto:hr@farmingtonco.com)

The Farmington Company strives to capitalize on the strengths of individuals. Qualified candidates are considered for employment without regard to age, race, sex, national origin, disability, veteran status, marital status, sexual orientation, or any other category protected by applicable federal, state or local law.